

# BOK Financial Capital Corporation

BOK Financial Capital Corporation is part of BOK Financial, a top 25 U.S.-based bank\*. We make direct investments of private equity and junior debt in middle-market companies within or near the BOK Financial footprint, which includes Arizona, Arkansas, Colorado, Kansas, Missouri, New Mexico, Oklahoma and Texas.

## Partnership Advantages

- Management retains operational control
- Complete capital solution to include a partnership with our senior lending colleagues
- Speed and certainty of closing with no financing contingencies
- Ongoing access to capital for acquisitions and/or organic growth
- Long-term hold perspective
- Proven track record of collaborating with business owners and management teams to identify growth opportunities and improve profitability
- A valuable sounding board for owners/management teams dealing with a wide range of strategic and operational challenges
- Flexible junior debt:
  - Minimal or no principal amortization
  - Cash or accrual/non-cash interest

## Investment Criteria

- Seek to invest \$2 million to \$30 million per transaction
- Middle-market companies with revenue of \$10 million to \$100 million
- Strong growth potential or stable cash flow
- Defensible market position
- Management team with proven track record



**We understand you're looking for a partner with integrity, who's as dedicated to your objectives as you are. That's why our team is committed to being a different kind of partner. We offer creative capital solutions that will take your endeavor to the next level.**

- Growth capital for acquisitions/capital expenditures
- Management-led buyouts (minority/majority)
- Generational transitions
- Non-management shareholder recapitalizations

**CHRIS GRABER**  
Managing Director  
918.588.8226  
cgraber@bokf.com

**MARK HALL**  
Senior Vice President  
405.272.2414  
mark.hall@bokf.com

**ANDY POINTS**  
Vice President  
918.588.8206  
apoints@bokf.com

**ROSS PELTON**  
Associate  
918.588.6871  
rpelton@bokf.com

**BENJAMIN DODDS**  
Associate  
918.588.6930  
bdodds@bokf.com

## Select Investments



**COLLISION WORKS** (Oklahoma City, OK) is a provider of high-quality auto collision repair services.

**How we helped:** Provided owner with partial liquidity and ongoing access to capital to fund acquisitions and the construction and development of new repair centers.



**SPERIDIAN TECHNOLOGIES** (Albuquerque, NM) is an information technology service provider primarily focused on the Oracle, Microsoft, and Salesforce suite of CRM and ERP services.

**How we helped:** Funded new product development, refinanced existing debt and provided growth capital to fund acquisitions.



**HEARTLAND FOOD PRODUCTS** (Kansas City, KS) supplies waffle and pancake mixes and baking equipment to a customer base of hotels, restaurants and universities.

**How we helped:** Provided owners with partial liquidity, identified and supported leadership transition and assisted with the development of growth strategy.



**VOIDFORM PRODUCTS** (Fort Worth, TX) is a manufacturer of corrugated paper form products which protect concrete foundations from damage caused by uplift pressures produced by soil expansion.

**How we helped:** Provided liquidity for owner, assisted with leadership transition and supported strategic growth initiatives.



**SWITCHGRASS** (Tulsa, OK) is the largest Burger King franchisee in Oklahoma with over 50 locations primarily in the Tulsa, Oklahoma City, and Lawton metropolitan areas.

**How we helped:** Provided liquidity for owner and ongoing access to capital to fund acquisitions and new restaurant development.



**ANELTO** (Dallas, TX) is a provider of technology solutions that enable healthcare providers and caregivers to remain connected to patients (primarily seniors) 24/7 using devices sold by the Company.

**How we helped:** Funded an accelerated growth strategy including inventory build and technology platform enhancements.



**INTERMODAL TANK TRANSPORT** (Houston, TX) is a global provider of ISO tank logistic services which provide safe means of transportation for intermediate chemicals, agricultural products, automotive additives and other food grade liquids.

**How we helped:** Partnered with BOK Financial to provide a refinancing solution for the Company's outstanding debt, delivering a lower cost and more flexible structure.



**SEYTEC** (Fort Worth, TX) is a distributor of precision fasteners to the aerospace and defense industry.

**How we helped:** Provided flexible capital for a minority shareholder buyout.



**PRONOSS** (Oklahoma City, OK) is a provider of collision repair services for heavy-duty and medium-duty vehicles.

**How we helped:** Provided growth capital to support capital expenditures and other strategic growth initiatives.



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